

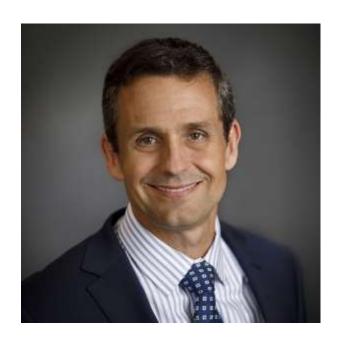
## How Al Can Positively Impact Internal Procedures

TruStone Financial Credit Union





## **Our Speakers**



Gary Jeter, EVP/CTO
TruStone Financial
Credit Union



Mayka Thao, SVP
TruStone Financial
Credit Union



#### Who We Are

#### **TruStone**

- Plymouth, MN
- Approx. \$5.25B in assets
- Over 214,000 members
- 540 FTEs
- 24 branches





#### Our Mission

What We Do., We engage, educate and inspire our members to achieve lifelong financial well-being.



#### Our Vision

Who we are/who we strive to be.. TruStone Financial is a credit union driven to create exceptional financial experiences.



#### Our Core Values

How we work with our members and with each other:

#### Integrity

Act in the best interest of our members.

#### Collaboration

Think independently. Work collectively.

#### Simplicity

Deliver frictionless service. Be easy to work with.

#### Energy

Be tireless in our pursuit of excellence.

#### Continuous Improvement

Demonstrate an eagerness to learn and evolve.



## The Challenge & Opportunity



GENERATIVE AI OPPORTUNITIES



AI ADOPTION IN CREDIT UNIONS



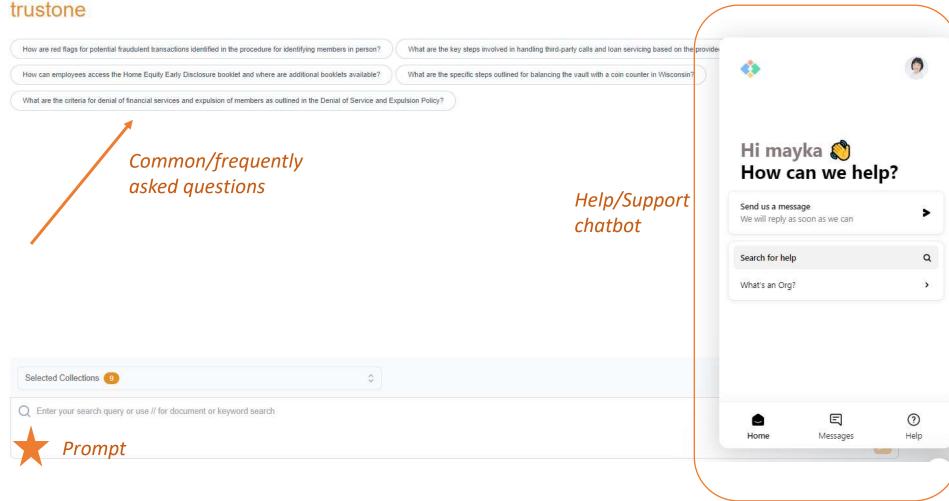
INTERNAL AI IMPLEMENTATION



LAUNCH OF TRUASSIST

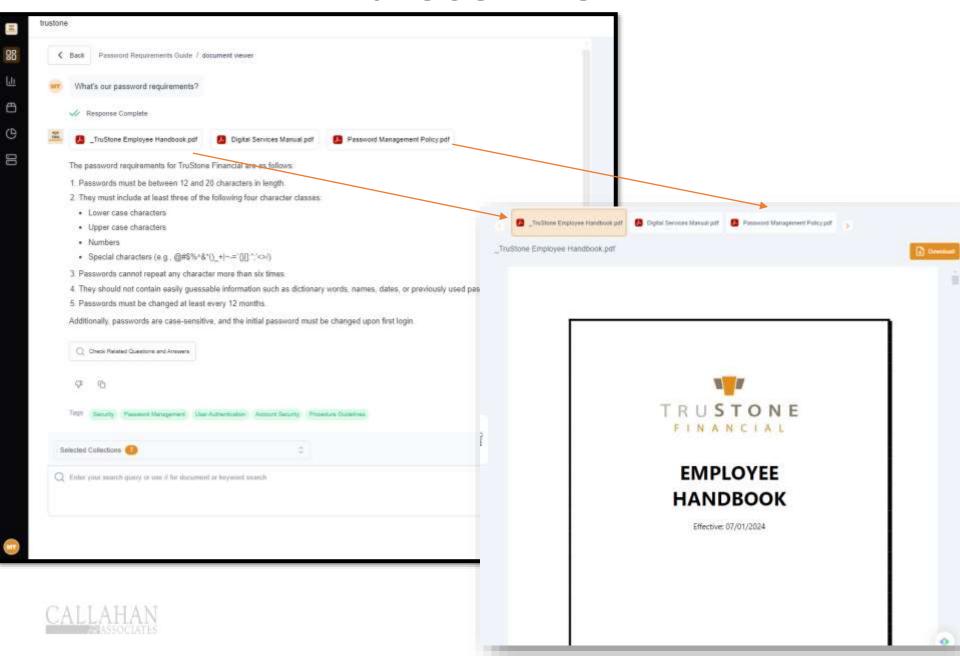
## **TruAssist**

## Welcome to trustone

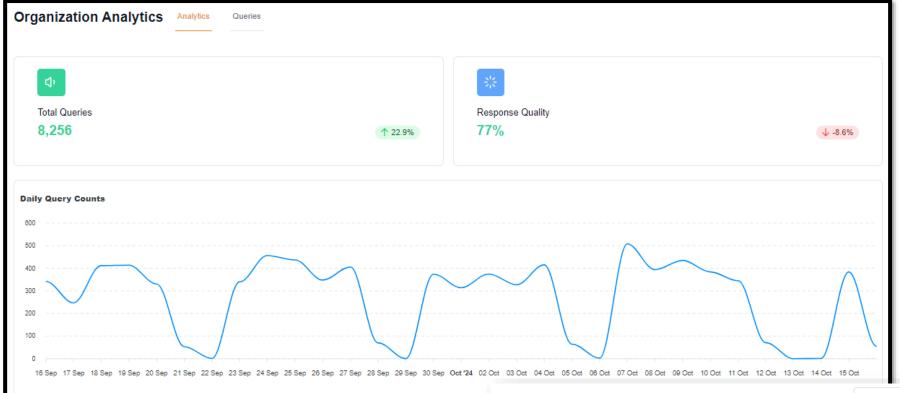




#### **End-User View**



#### **Admin View**



Last 30 Days V



Topics & Trends

Visa Gift Card Limits: Employees are inquiring about the limits on Visa gift cards.

Updating Out of Office Email: Questions about how to update the out of office email.

Credit Granting: Queries related to credit granting policies and procedures.

Phone Number for Allied: Employees seeking the phone number for Allied.

Membership Closure: Questions about who can close a membership and the steps to close an account.

IP Address Inquiry: Employees asking about an IP address (107.122.93.45).

Card Access Reset: Employees are asking about resetting card access for Moneywise Youth Account

Share Secured Personal Loan: Queries on how to do a share secured personal loan.

Principal Only Payment: Questions about submitting a principal only payment for a car loan.

Bill Pay Limits: Inquiries about the limits for "pay-a-person" in bill pay.



## **Key Benefits of TruAssist**

- TruStone's first large-scale Generative AI deployment now used by all team members for policies, HR benefits and employee resources.
- Enhanced communication across back-office and front-line teams.
- Time efficiency
  - Documents retrieval reduced from up to two minutes to as little as 10 seconds.
  - Additionally, in-branch wait times have decreased from 15 minutes to less than three minutes.
- **Streamlined processes** accessing the right information has become effortless no longer need to jump through hoops.



## Policy First, Then a Phased Roll-Out

**Proof of Concept**: The Full Deployment: By February following month, over 80 team 2024, all employees in members across nine operations, member service Launched our **Gen AI policy** Minnesota branches were center, and back-office following research and experimentation. given access. departments. Nov. 2023 Jan. 2024 Apr. 2023 Dec. 2023 Feb. 2024 **Proof of Value**: 12 initial team **Pilot**: Starting January 2024, members were granted access all retail branches and in November 2023. TruStone Home Mortgage offices in Minnesota and Wisconsin were included.

Engagement and Communication are key success criteria for success!



## Prompts For Success And Learning Together



#### **User Engagement**

- TruAssist users submit hundreds of prompts daily, such as "how to open a safe deposit box."
- Given the infrequency of this process, employees often need to relearn the procedure.
- Previously, employees had to search the intranet for this information, but now the prompt delivers the 14 necessary steps instantly.



## Challenge of Effective Prompts

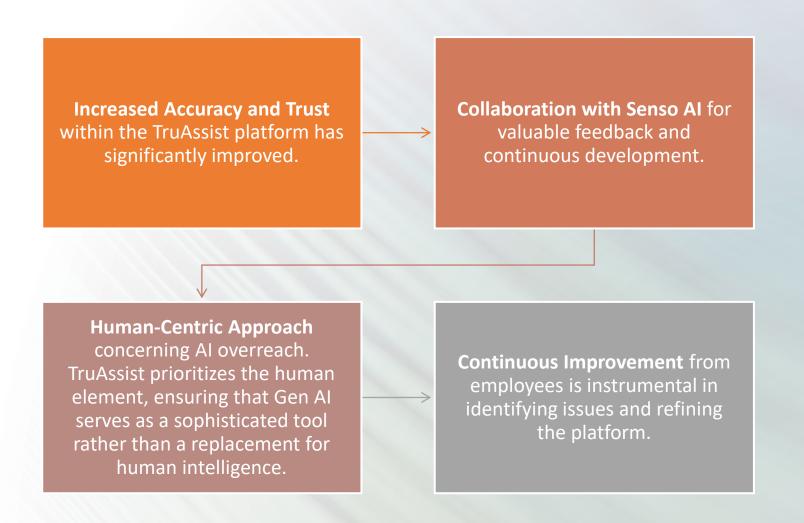
- A key challenge has been teaching users to write effective prompts.
- Many are accustomed to keyword-based searches from Google and need to adjust their approach by formulating more specific questions.



#### **Training and Support**

- To enhance prompt effectiveness, staff receive web-based training and additional resources.
- Focus groups with pilot
   users have led to
   improvements, including a
   "thumbs down" feature
   for incorrect answers. This
   indicator notifies
   operations staff to review
   the response and the
   related documentation.

## **The Human Element**



## Do's & Don'ts

#### DO

**Engage All Stakeholders** of the credit union in the process.

**Implement a Phased Rollout**. For TruAssist, it was crucial for learning how to optimize the platform while it adapted to our policies.

**Prioritize Action Over Policy Perfection.** Iterative approach has proven to work.

#### <u>DON'T</u>

**Delay Initiation can increase a negative risk.** Begin the process immediately.

**Assume Familiarity with Generative AI.** Acknowledging of limited knowledge about Gen AI and be mindful of concerns regarding job displacement.



## **A Collaborative Journey**

**Early Stages of Implementation** for TruStone Gen AI journey.

**Focus Groups for Improvement** is a must for successful adoption.

**User Feedback** with a "thumb up" or "thumbs down" option for responses can help build confidence in the system.

**Vision for the Future** is to develop a "truly intelligent chatbot" that can analyze member interactions such as recordings and chats to identify trends and better address member needs.

Ongoing Learning and Adaptation to foster an environment of growth and innovation.

**Exciting Opportunities Ahead** with limitless potential for development.



## **Q&A Discussion Period**





# THANK YOU FOR WATCHING



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