



# CECL Common Challenges

Empyrean Solutions

# Meet Your Presenter

---



280+

Empyrean Clients



150 EMPLOYEES

\$70M - \$210B

Asset Range of our Clients



staff dedicated to  
product development  
& support

80+

banks and credit unions  
chose Empyrean in 2023

100% products made for  
bankers & finance professionals



750+ financial institutions leverage  
the **Empyrean ALM Model**



110+

**Budgeting & Planning**  
customers since release in  
2022

52

states & provinces  
throughout USA and  
Canada



Market Leader in  
Financial Risk &  
Performance  
Management  
Solutions for the  
Banking Industry

# Agenda

- Data gaps and segmentation trade-offs
- Forecasting, overlays, and reversion methods
- Validation, documentation, and audit friction
- Governance and cross-department alignment
- Reserve volatility and capital planning challenges

# Data Gaps

- Model Accuracy and Reliability
  - CECL models require extensive historical data to establish credible loss patterns and relationships
  - Without complete historical data showing how a portfolio behaved during various economic conditions, it becomes difficult to calibrate credible adjustments
- Segmentation Challenges
  - Data gaps can force you into broader, less precise pools
  - Reduces the model's ability to differentiate risk

# Unemployment Rate



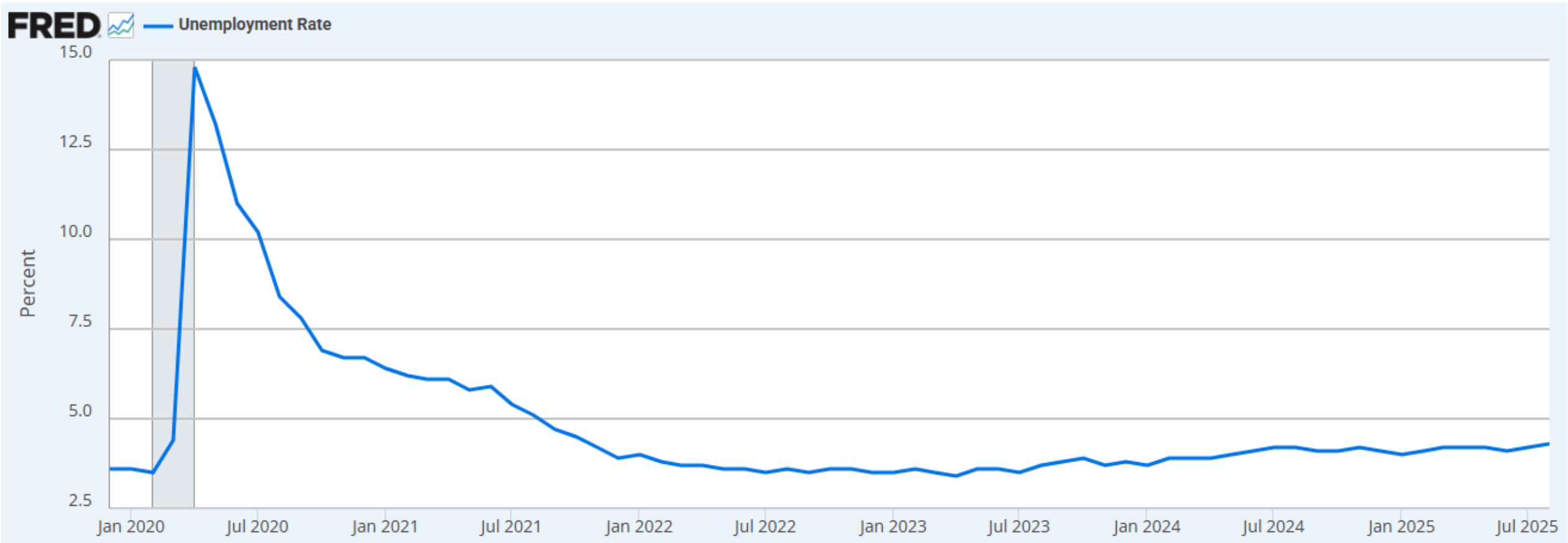
# Economic Cycles

- Current Economic Cycle (Per the NBER):
  - Peak: February 2020 (2019Q4)
  - Trough: April 2020 (2020Q2)
  - Prior Peak: December 2007 (2007Q4)
- Average Business Cycle = 6.25 Years (1945-2020)

# Unemployment Rate



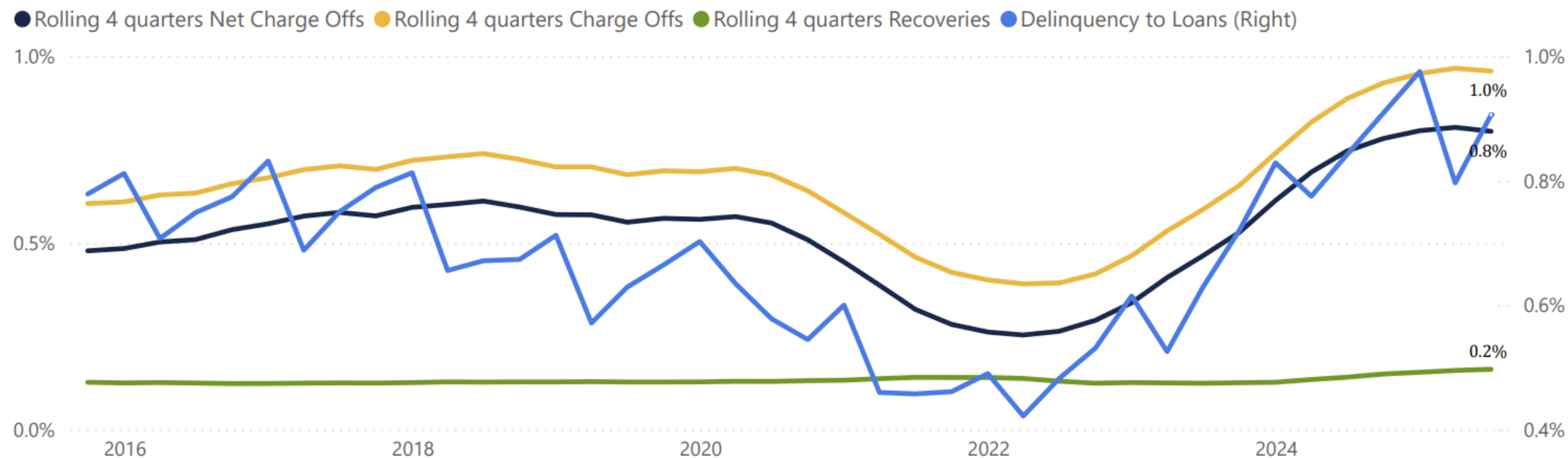
# Unemployment Rate



# Loss Data

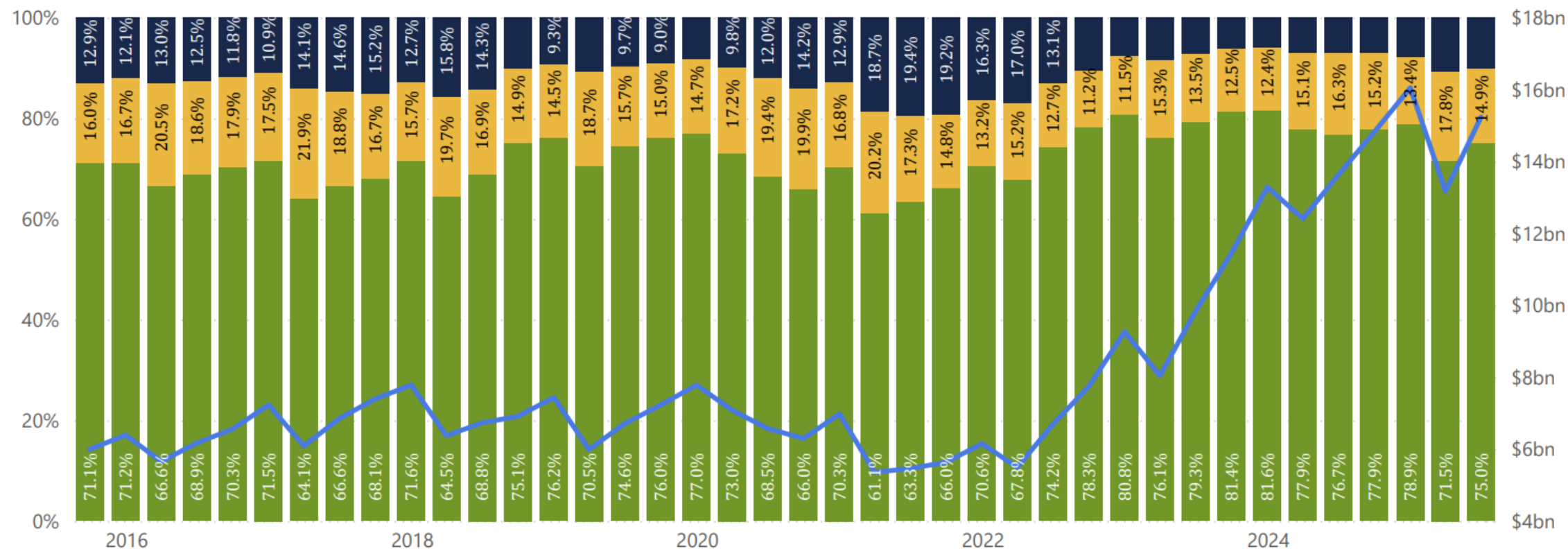
10

## Delinquency & Net Charge-Offs



## Delinquency (% of Total Delinquent Loans)

● Delinq 360+ to Delinq
 ● Delinq 180-359 to Delinq
 ● Delinq 60-179 to Delinq
 ● Delinquency Amount



# Segmentation

## CECL Pool

- 1-4 Family Mortgage
  - Owner Occupied
  - Non-Owner Occupied

## Granular

- 1-4 Family Mortgage
  - Primary
    - Fixed
    - Variable
  - 2<sup>nd</sup> Home
    - Fixed
    - Variable
  - Commercial
    - Fixed
    - Variable

# Forecasting, Overlays, and Reversion Methods

---

- Forecasting Sources
  - Consistent, systematic approach with documentation
- Qualitative Overlays
  - Templated approach with support
    - Economic data, Internal Data
  - Scenario Weighting / Analysis
- Reversion Methodologies
  - Documented support for reversion selection
  - Dynamic reversion periods

# Forecasting Sources

**Table 1. Economic projections of Federal Reserve Board members and Federal Reserve Bank presidents, under their individual assumptions of projected appropriate monetary policy, September 2025**

Percent

| Variable                                | Median <sup>1</sup> |      |      |      |            | Central Tendency <sup>2</sup> |         |         |         |            | Range <sup>3</sup> |         |         |         |            |
|-----------------------------------------|---------------------|------|------|------|------------|-------------------------------|---------|---------|---------|------------|--------------------|---------|---------|---------|------------|
|                                         | 2025                | 2026 | 2027 | 2028 | Longer run | 2025                          | 2026    | 2027    | 2028    | Longer run | 2025               | 2026    | 2027    | 2028    | Longer run |
| Change in real GDP                      | 1.6                 | 1.8  | 1.9  | 1.8  | 1.8        | 1.4–1.7                       | 1.7–2.1 | 1.8–2.0 | 1.7–2.0 | 1.7–2.0    | 1.3–2.0            | 1.5–2.6 | 1.7–2.7 | 1.6–2.6 | 1.7–2.5    |
| June projection                         | 1.4                 | 1.6  | 1.8  |      | 1.8        | 1.2–1.5                       | 1.5–1.8 | 1.7–2.0 |         | 1.7–2.0    | 1.1–2.1            | 0.6–2.5 | 0.6–2.5 |         | 1.5–2.5    |
| Unemployment rate                       | 4.5                 | 4.4  | 4.3  | 4.2  | 4.2        | 4.4–4.5                       | 4.4–4.5 | 4.2–4.4 | 4.0–4.3 | 4.0–4.3    | 4.2–4.6            | 4.0–4.6 | 4.0–4.5 | 4.0–4.5 | 3.8–4.5    |
| June projection                         | 4.5                 | 4.5  | 4.4  |      | 4.2        | 4.4–4.5                       | 4.3–4.6 | 4.2–4.6 |         | 4.0–4.3    | 4.3–4.6            | 4.3–4.7 | 4.0–4.7 |         | 3.5–4.5    |
| PCE inflation                           | 3.0                 | 2.6  | 2.1  | 2.0  | 2.0        | 2.9–3.0                       | 2.4–2.7 | 2.0–2.2 | 2.0     | 2.0        | 2.5–3.2            | 2.2–2.8 | 2.0–2.4 | 2.0     | 2.0        |
| June projection                         | 3.0                 | 2.4  | 2.1  |      | 2.0        | 2.8–3.2                       | 2.3–2.6 | 2.0–2.2 |         | 2.0        | 2.5–3.3            | 2.1–3.1 | 2.0–2.8 |         | 2.0        |
| Core PCE inflation <sup>4</sup>         | 3.1                 | 2.6  | 2.1  | 2.0  |            | 3.0–3.2                       | 2.5–2.7 | 2.0–2.2 | 2.0     |            | 2.7–3.4            | 2.2–2.9 | 2.0–2.4 | 2.0–2.2 |            |
| June projection                         | 3.1                 | 2.4  | 2.1  |      |            | 2.9–3.4                       | 2.3–2.7 | 2.0–2.2 |         |            | 2.5–3.5            | 2.1–3.2 | 2.0–2.9 |         |            |
| Memo: Projected appropriate policy path |                     |      |      |      |            |                               |         |         |         |            |                    |         |         |         |            |
| Federal funds rate                      | 3.6                 | 3.4  | 3.1  | 3.1  | 3.0        | 3.6–4.1                       | 2.9–3.6 | 2.9–3.6 | 2.8–3.6 | 2.8–3.5    | 2.9–4.4            | 2.6–3.9 | 2.4–3.9 | 2.6–3.9 | 2.6–3.9    |
| June projection                         | 3.9                 | 3.6  | 3.4  |      | 3.0        | 3.9–4.4                       | 3.1–3.9 | 2.9–3.6 |         | 2.6–3.6    | 3.6–4.4            | 2.6–4.1 | 2.6–3.9 |         | 2.5–3.9    |

[Home](#) / [Expert Resources](#) / 2025 Overall U.S. and Georgia Economic Outlook

**Topics:** [Agricultural Development](#), [Economy](#)

## 2025 Overall U.S. and Georgia Economic Outlook

This publication is part of the [2025 Georgia Ag Forecast](#) series.

AP 130-3-01

Save PDF

Table 2. Georgia Baseline Forecast, 2024-2025.

| Georgia                                        | 2020    | 2021    | 2022    | 2023    | 2024    | 2025    |
|------------------------------------------------|---------|---------|---------|---------|---------|---------|
| Gross domestic product (in billions of 2017\$) | 602.3   | 639.2   | 655.8   | 661.1   | 681.6   | 698.0   |
| Percent change                                 | -3.0    | 6.1     | 2.6     | 0.8     | 3.1     | 2.4     |
| Nonfarm employment (thousands)                 | 4,425.1 | 4,598.1 | 4,810.3 | 4,904.7 | 4,977.6 | 5,027.5 |
| Percent change                                 | -4.5    | 3.9     | 4.6     | 2.0     | 1.5     | 1.0     |
| Personal income (billions of \$)               | 552.2   | 606.1   | 617.6   | 646.1   | 677.8   | 709.6   |
| Percent change                                 | 6.9     | 9.8     | 1.9     | 4.6     | 4.9     | 4.7     |
| Housing permits, total                         | 55,827  | 67,223  | 77,752  | 63,621  | 67,280  | 70,428  |
| Percent change                                 | 3.7     | 20.4    | 15.7    | -18.2   | 5.8     | 4.7     |
| Unemployment rate (percent)                    | 6.5     | 3.9     | 3.1     | 3.2     | 3.7     | 4       |

Source: The Selig Center for Economic Growth, University of Georgia Terry College of Business.

- Perform and document correlation analysis between economic variables and historical losses
  - Important to document factors that correlate well, as well as the ones that don't
- You must quantify the qualitative
  - If using a scorecard approach, further justification for risk selections are beginning to be the new normal
  - Avoid double counting between the forecast, and the qualitative factors
- Document the Forecast Period
  - 12 vs. 24 months vs. Other
- Period over Period Change Analysis
  - When forecast assumptions change quarterly, trace why changes occurred and whether they reflect new information

# Qualitative Overlays

- Create templates for qualitative adjustments that require specific inputs:
  - Risk identification
  - Gap analysis
  - Calculation methodology
  - Governance approval
- Scenario weighting continues to be a popular approach.
  - Multiple variable can be included in scenarios
  - Ties well to sensitivity analysis / stress testing



- The selection of historical periods for mean reversion lacks support at many institutions.
  - “Why are you reverting over 4 quarters?”
- Should you evaluate different reversion methods?
  - Mean Reversion with Decay Functions
    - assume economic indicators initially revert quickly when far from historical norms, then slow as they approach equilibrium
  - Probability Weighted Reversion
    - Probability-weighting multiple lookback windows. They might assign 40% weight to the last complete credit cycle, 35% to the past 20 years, and 25% to the longest available history. This acknowledges uncertainty about which historical period best represents through-the-cycle conditions
  - Conditional Reversion
    - Make reversion conditional on other factors
    - Reflecting economic relationships where lagging indicators don't improve until leading indicators recover

# Validation, Documentation, and Audit

- Judgment-based elements of CECL create audit challenges.
  - Auditors expect challenge processes and evidence that alternatives were considered.
  - Meeting minutes, challenge questions, and documentation of why certain approaches were selected over others.
- Data integrity issues
  - Auditors discover inconsistencies between what's reported in CECL models and source system data.
    - Data transformation process
    - Data validation
  - Examples include charged-off loans being excluded, modification dates don't match, settings don't match results

# Governance and Cross-Department Alignment

20

- Credit Unions focus on documenting the model itself but neglect to document the end-to-end process: data sourcing, validation procedures, review protocols, and approval hierarchies
- Change control represents another weakness.
  - Credit Unions modify assumptions or methodologies quarter-to-quarter without proper documentation of what changed, why it changed, and who approved it.
  - Change logs and approval protocols

## ^v Detailed Audit Log

| Timestamp            | Step                    | Action          | Entity                                      | Description                                           |
|----------------------|-------------------------|-----------------|---------------------------------------------|-------------------------------------------------------|
| 09/11/25<br>14:13:19 | 2: Model                | step_navigation | CECL Workflow Step 2<br>workflow_navigation | Navigated from Step 3 (Process) to Step 2 (Model)     |
| 09/11/25<br>14:13:18 | 3: Process              | step_navigation | CECL Workflow Step 3<br>workflow_navigation | Navigated from Step 4 (Q Factors) to Step 3 (Process) |
| 09/11/25<br>14:13:17 | 4: Q Factors            | step_navigation | CECL Workflow Step 4<br>workflow_navigation | Navigated from Step 5 (Reports) to Step 4 (Q Factors) |
| 09/11/25<br>11:24:21 | 5: Reports & Publishing | publish         | Zach Demo<br>project_completion             | Published final CECL results for project "Zach Demo"  |
| 09/11/25<br>11:24:19 | 5: Step 5               | approval        | Step 5<br>step                              | Step 5 approved by sarah.mitchell                     |
| 09/11/25<br>11:22:42 | 5: Reports              | step_navigation | CECL Workflow Step 5<br>workflow_navigation | Navigated from Step 4 (Q Factors) to Step 5 (Reports) |
| 09/11/25<br>11:22:38 | 4: Step 4               | approval        | Step 4<br>step                              | Step 4 approved by sarah.mitchell                     |

# Governance and Cross-Department Alignment

---

Current Expected Credit Loss (CECL) is an accounting standard that focuses on how financial institutions estimate and recognize credit losses on their assets, requiring them to consider lifetime expected losses.

Asset and Liability Management (ALM) is a broader strategy that involves managing the balance sheet to optimize the risks and returns related to both assets and liabilities, including interest rate risk and liquidity

**BOTH** exercises take the current state and apply a forecast to simulate results

# Similar Inputs

## Fixed 30yr

121 loans

Interest Rate &amp; Prepayment Speed Trends

Rate: 5.62%(+0.18%) Prepay: 6.5%(-0.5%)



## Fixed 15yr

141 loans

Interest Rate &amp; Prepayment Speed Trends

Rate: 5.73%(+0.16%) Prepay: 6.8%(-0.5%)



## Stress Testing

- Determine whether bank management and risk management functions provide credible challenges to loan and portfolio level stress testing policy, concentration limits policy, risk ratings policy, collateral valuation policy, and loss mitigation strategies
- Determine whether bank management and risk management functions provide credible challenges to loan and portfolio level stress testing, concentration limits, risk ratings, collateral valuation, and loss mitigation strategies
- Evaluate the effectiveness of management's actions to identify, measure, monitor, and control credit risk given significant changes in market conditions, interest rates, and geopolitical events.

“Traditional capital planning assumed relatively predictable allowance levels with gradual changes tied to portfolio growth and observable credit migration.”

# Charge-Offs

## Charge-Offs and Recoveries Amount Rolling 4 quarters

|         | Charge-Offs | Recoveries | Net Charge-Offs |
|---------|-------------|------------|-----------------|
| 2016 06 | \$4,969M    | \$977M     | \$3,992M        |
| 2017 06 | \$6,135M    | \$1,084M   | \$5,051M        |
| 2018 06 | \$7,080M    | \$1,217M   | \$5,863M        |
| 2019 06 | \$7,062M    | \$1,316M   | \$5,746M        |
| 2020 06 | \$7,515M    | \$1,419M   | \$6,096M        |
| 2021 06 | \$5,381M    | \$1,630M   | \$3,751M        |
| 2022 06 | \$5,067M    | \$1,670M   | \$3,397M        |
| 2023 06 | \$8,694M    | \$1,829M   | \$6,866M        |
| 2024 06 | \$14,097M   | \$2,231M   | \$11,867M       |
| 2025 06 | \$15,842M   | \$2,662M   | \$13,180M       |

## Charge-Offs and Recoveries Change Rolling 4 quarters

|         | Charge-Offs | Recoveries | Net Charge-Offs |
|---------|-------------|------------|-----------------|
| 2016 06 | 13.8%       | 6.2%       | 15.9%           |
| 2017 06 | 23.5%       | 11.0%      | 26.5%           |
| 2018 06 | 15.4%       | 12.3%      | 16.1%           |
| 2019 06 | -0.3%       | 8.1%       | -2.0%           |
| 2020 06 | 6.4%        | 7.8%       | 6.1%            |
| 2021 06 | -28.4%      | 14.8%      | -38.5%          |
| 2022 06 | -5.8%       | 2.5%       | -9.4%           |
| 2023 06 | 71.6%       | 9.5%       | 102.1%          |
| 2024 06 | 62.1%       | 22.0%      | 72.8%           |
| 2025 06 | 12.4%       | 19.3%      | 11.1%           |

# Reserve Volatility and Capital Planning Challenges

---

- Weighted scenario approaches with gradual weight shifts
- More frequent calculation runs
- Period over period change analysis
- Scenario planning extends beyond traditional stress testing to include "CECL stress" scenarios—situations where economic forecasts deteriorate without actual credit problems materializing

# Period over Period Change Analysis

27

## High-Level Results Comparison

Total Estimated Loss

**Current: \$89.5M**

Previous: \$85.0M

+5.3%

Portfolio Balance

**Current: \$4.0B**

Previous: \$3.9B

+2.0%

Loss Rate

**Current: 2.24%**

Previous: 2.17%

+7bps

## Segment-Level ECL Comparison

| Segment                 | Current ECL | Previous ECL | Variance (\$)     | Variance (%)  |
|-------------------------|-------------|--------------|-------------------|---------------|
| HTM Investments         | \$16.1M     | \$16.2M      | <b>\$-44,750</b>  | <b>-0.3%</b>  |
| Commercial Real Estate  | \$25.1M     | \$23.0M      | <b>+\$2.1M</b>    | <b>+9.2%</b>  |
| Residential Loans       | \$19.7M     | \$19.6M      | <b>+\$134,250</b> | <b>+0.7%</b>  |
| Commercial & Industrial | \$18.8M     | \$17.0M      | <b>+\$1.8M</b>    | <b>+10.5%</b> |
| Consumer Loans          | \$9.8M      | \$9.4M       | <b>+\$492,250</b> | <b>+5.3%</b>  |

## Key Variance Drivers



### Modest Portfolio Growth

Portfolio balance increased by 2.0%, resulting in proportional ECL increases while maintaining stable loss rates.



### Minor Economic Adjustments

Slight adjustments to economic scenario weightings resulted in 5% ECL increase, indicating stable credit environment.



### Model Methodology Updates

No significant methodology changes. Variance primarily driven by portfolio composition and economic environment updates.

# Thank You

---

- Questions or Feedback? Please reach out here:
  - Zach Englert: [Zach.Englert@empyreansolutions.com](mailto:Zach.Englert@empyreansolutions.com)
  - Empyrean Solutions: [Hello@EmpyreanSolutions.com](mailto:Hello@EmpyreanSolutions.com)
- Empyrean Solutions Website:  
<https://empyreansolutions.com/>